



DO YOU WANT TO BECOME OUR REPRESENTANT?

Our representant is a local authorized ATEC agent, distributor, negotiator between ATEC company and the customer within an agreed territory.

What is needed?

- to be a person or company registered and authorized in aviation business within the territory
- to have a basic knowledge about the aviation market and marketing skills
- to be an active pilot having appropriate pilot licence with experience in ultralight/LSA aviation
- to own ATEC demo plane to be able to provide demo flights and to promote ATEC products
- to have a hangar available or appropriate facility with an access to an airfield
- to have own websites where ATEC products can be promoted
- to be able to register the aircraft and manage its certification at appropriate local aviation authority
- to have basic technical skills and to dispose with a facility to be able to provide customers with support in maintenance, ordinary repairs, aircraft assembly after delivery, test flight and initial training
- to be skilled in english (or czech) language to be able to communicate with us

We are ready to provide you with our best technical, sales and marketing support in your business.

In case of your interest, just contact us on: sales@atecaircraft.eu

Look forward to meeting you to discuss further details of our cooperation!

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