



## DO YOU WANT TO BECOME OUR REPRESENTANT?

Our representant is a local authorized ATEC agent, distributor, negotiator between ATEC company and the customer within an agreed territory.

### What is needed?

- to be a person or company registered and authorized in aviation business within the territory
- to have a basic knowledge about the aviation market and marketing skills to be able to promote and sale ATEC aircraft
- to be an active pilot having appropriate pilot licence and experienced in ultralight aviation
- to own ATEC demonstrator to be able to provide demonstration flights and to promote ATEC products
- to have a hangar possibilities and access to an airfield
- to have own websites where ATEC products can be described and promoted
- to be able to register the aircraft and to arrange its certification at local authorities
- to have technical skills and to dispose with facilities to provide customer support with maintenance, service and ordinary repairs of ATEC aircraft, aircraft assembly after delivery, test flight and initial training of the customer
- to be skilled in english (or czech) language to be able to communicate with us

We are ready to provide you with our best technical, sales and marketing support in your business.

In case of your interest, just contact us on: [sales@atecaircraft.eu](mailto:sales@atecaircraft.eu)

Look forward to meeting you to discuss further details of our cooperation!

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The Company is registered in the Commercial Register at Municipal Court in Prague – Czech Republic  
under the section A, File 6545, VAT Id.: CZ46350021